

Andrea Pozzi

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Employment

June 2009 - present Assistant Professor, Einaudi Institute for Economics and Finance
October 2013 - present CEPR Research Affiliate

Education

June 2009 Ph.D. in Economics, Stanford University
Dissertation title: Essays in E-commerce
Reading committee: Liran Einav (chair), Tim Bresnahan, Jakub Kastl
October 2003 BA Economics *summa cum laude*, Università Bocconi, Milan

Publications

The Effect of Internet Distribution on Brick-and-mortar Sales, *RAND Journal of Economics* 44(3), pp.569-583, December 2013.

E-commerce as a Stockpiling Technology: Implications for Consumer Savings, *International Journal of Industrial Organization, Special Issue on the Economics of ICT* 31(6), pp.677-689, December 2013 .

Shopping Cost and Brand Exploration in Online Grocery, *American Economic Journal: Microeconomics* 4(3), pp.96-120, August 2012.

Recent developments and relevant issues in evolutionary economics and industrial dynamics, *Economia e Politica Industriale*, fascicolo 123, 2004.

Working Papers

Price Dynamics with Customer Markets, with Luigi Paciello and Nicholas Trachter, October 2014.

Demand or Productivity: What Determines Firm Growth?, with Fabiano Schivardi, September 2013.

The Demography of an Early Mortality Transition, with Paul A. David and Sheila

R. Johansson, October 2010.

Empirical Realities of Scientific Misconduct in Publicly Funded Research, with Paul A. David, August 2007.

Work in progress

Adoption of Digital Information Network Technology by Public Sector Service Organizations in Europe, with Jean-Sebastien Bedo and Paul A. David.

Teaching and research experience

Instructor Empirical Industrial Organization (graduate), Einaudi Institute for Economics and Finance, Spring 2010-2014

Teaching assistant for Intermediate Microeconomics (undergrad), Stanford University

Teaching assistant for Innovation and Industrial Dynamics (undergrad), Università Bocconi

Research assistant for Paul David, September 2006 - September 2007

Research assistant for Liran Einav, June 2006 - December 2006

Research assistant at CESPRI (now CRIOS)-Bocconi, September 2003- July 2004

Professional service

Referee for: *ANVUR*, *Carlo Alberto Research Grants*, *Energy Journal*, *Giornale degli Economisti*, *International Journal of Industrial Organization*, *Journal of Applied Econometrics*, *LABOUR*, *MEF Working Papers Series*, *MIS Quarterly*, *National Science Foundation*, *RAND Journal of Economics*, *Research Policy*, *Review of Economic Studies*, *Statistical Methods and Applications*.

Awards and Honors

2009 NET Institute Summer Grant

2008-09 B.F. Haley and E.S. Shaw fellowship, SIEPR

2008 Outstanding Teaching Assistant Award, Stanford University

2007-08 Schultz fellow, Stanford Institute for Economic and Policy Research

2004-06 Department of Economics fellowship, Stanford University

2004 Medal for best graduates of the year, Università Bocconi

Invited Seminars and Conference presentations

2013-14: MaCCI (Mannheim), 12th IIOC (Chicago), Penn State University, Carlo Alberto Pricing Workshop, NBER Summer Institute, EARIE Conference (Milan)

2012-13: University of Mannheim, Conference on the Economics of Information and

Communication Technologies (Paris), Central European University, Paris School of Economics, Collegio Carlo Alberto, AEA Meeting (San Diego), University of Zurich, Tel Aviv University, Università di Roma “Tor Vergata”, Italian Competition Authority

2011-12: Productivity workshop (Università di Trento), EIEF-UNIBO workshop in Industrial Organization, Scuola Superiore Sant’Anna (Pisa), Management and Economics of ICT Conference (Munich), EIEF workshop on structural approaches to industry dynamics, SED Annual meeting (Cyprus), 39th EARIE Conference (Rome)

2010-11: IFN-Stockholm, 2nd Workshop on the Economics of ICT (Evora), 9th ZEW Conference on ICT (Mannheim), 38th EARIE Conference (Stockholm)

2009-10: European University Institute, Università di Cagliari, Universidad de Alicante, NET Institute Conference (NYU-Stern), BRICK-DIME-STRIKE Workshop (Collegio Carlo Alberto), 8th INRA-IDEI Conference on Industrial Organization of the Food Processing Industry (Toulouse)

2008-09: University of Toronto (Rotman), University of East Anglia, University of Mannheim, IMT-Lucca, Università Bocconi, EIEF, 7th IIOC (Boston), Santa Clara University (Leavy), 7th ZEW Conference on ICT (Mannheim), 36th EARIE Conference (Ljubljana)

2007-08: 34th EARIE Conference (Valencia), Università Bocconi (KITeS), 1st World Conference on Research Integrity (Lisbon)

2006-07: Università Bocconi (KITeS)

References

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